## **Company profile**

Quad is a marketing experience, or MX, company that helps brands make direct consumer connections, from household to in-store to online. The company does this through its MX Solutions Suite, a comprehensive range of marketing and print services that seamlessly integrate creative, production and media solutions across online and offline channels. Supported by state-of-the-art

technology and data-driven intelligence, Quad simplifies the complexities of marketing by removing friction wherever it occurs along the marketing journey. The company tailors its uniquely flexible, scalable and connected solutions to each clients' objectives, driving cost efficiencies, improving speed-to-market, strengthening marketing effectiveness and delivering value on client investments.

\$2.7B
Net sales

**1971**Founded

12,200 Employees

2,500+
Clients across
diverse
industries

35+
Global facilities

50+ Client dedicated teams

## Proprietary household-based data stack

97%

reach of U.S. adult population

>3B

continuously re-validated household data points

20K+

attributes and profile types

## **Trusted by leading brands**

Humana



**SiriusXM** 













## MX Solutions Suite

From offline to online, across Creative, Production and Media, fueled by Intelligence and Tech, Quad's MX Solutions Suite is flexibly tailored for the unique needs of the marketer.

MX: Intelligence Unlocking insights with resilient household data

#### **MX: Creative**

Premium creative at speed & scale



**Brand Strategy & Design** 



Campaign Ideation



Premedia & Adaptive Design



Content Creation

### **MX: Production**

Flexible, full-service production solutions



Managed Services



In-Store Experience



Packaging Solutions

8

Print & Postal Logistics

### MX: Media

Data-fueled media strategies







Commerce & Retail Media

Addressable Media Anywhere



Content & Creator Marketing

**MX: Tech** Tailored technology streamlines marketing operations

Industry recognition













# **Key investment highlights**

#### **One-of-a-kind integrated marketing platform**

- Through-the-line marketing solutions deployed across offline and online channels
- Additional revenue opportunity in advertising and marketing services

### **Trusted by leading global brands**

• 2,500+ clients across growing verticals

#### **Transformation momentum**

 Winning new clients and diversifying revenue and client mix through strategic investments

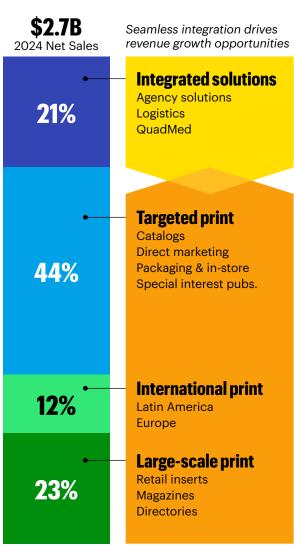
### Strong cash generation supporting growth

- Proven ability to execute and scale costs driving Free Cash Flow generation
- Divesting non-core assets and generating cash to fuel growth strategy

#### **Industry-leading financial foundation**

- Targeting approximately 1.5x Debt Leverage by the end of 2025, a reduction of over \$730M or 71% since 1/1/20
- Supports investments in growth businesses and shareholder returns including dividends and share buybacks

### **Diverse revenue mix**



### Strong cash generation (\$ millions)



# **Capital allocation priorities**



## Net debt reduction (\$ millions)

